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## Value-Based Healthcare Through Care Coordination and Clinical Integration

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# Value-Based Healthcare Through Care Coordination and Clinical Integration

Angelo Sinopoli, MD VP, Clinical Integration Chief Medical Officer



# **Strategic Positioning**



#### Multi-Year Goals

#### **Total Health Organization**

- Right Care, Right Time, Right Place
- Clinical competencies to perform under Health Reform

#### **Health Care Value Leader**

- Business systems and structures to perform under Health Reform
- Partnerships with payers and industry
- · Cost efficient, quality focused

#### **Clinical Integration**

- •Systems, structures, and processes to improve operating performance
- •Network development for FFS business and for population coverage
- •Building and linking the healthcare continuum

#### **Innovation in Academics**

- Leverage academics to improve clinical and financial performance
- Create a clinical workforce to lead in a reformed healthcare environment

#### **Sustainable Financial Model**

- Efficiently create and allocate resources to achieve mission
- Strong performance in today's environment while positioning for Health Reform

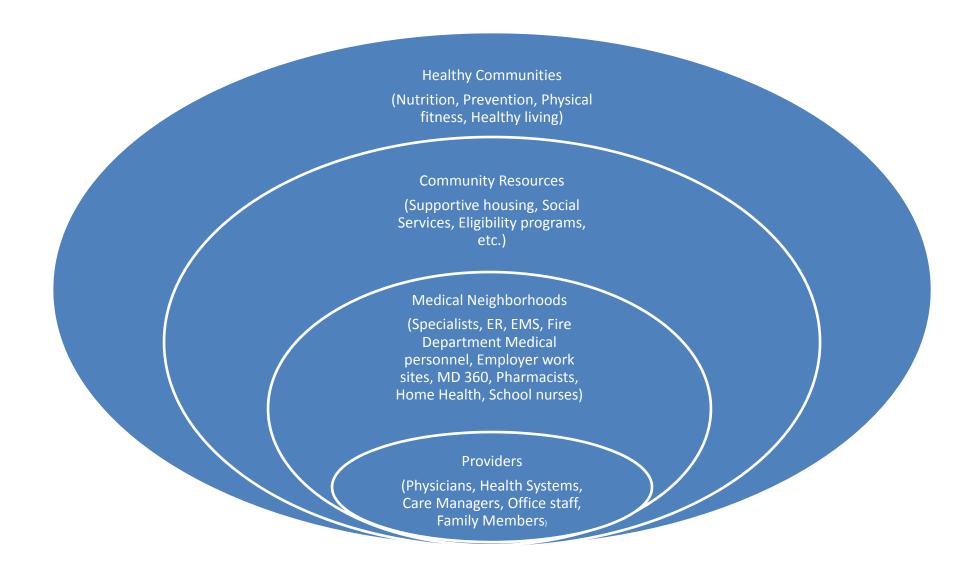
# "Population Based Care"

The new mantra of healthcare.



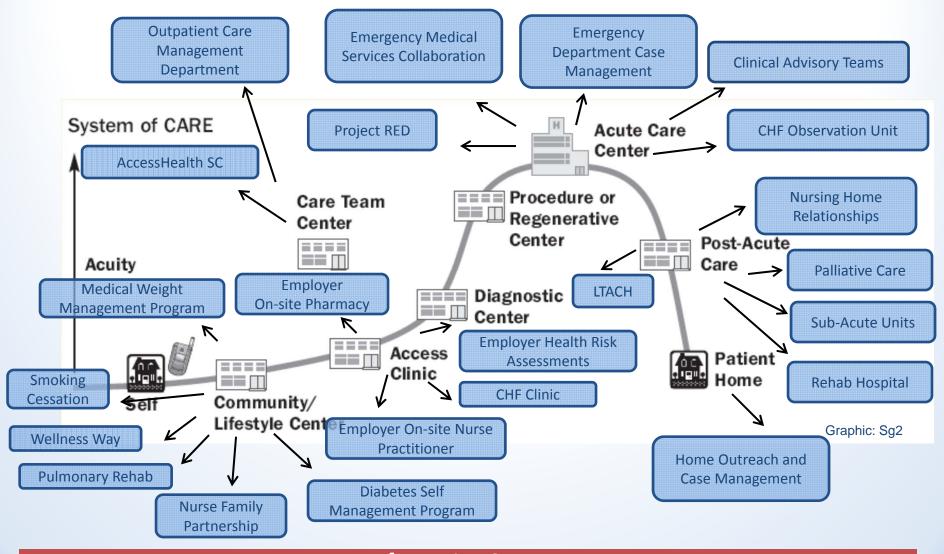
# Beyond the Medical Home





# Strategic Positioning Accountable Care Organization The Care Continuum





Information Systems
Care Coordination Competencies

# **Duke Innovation Grant**



### **Overview:**

- \$2.7 million grant for delivery innovation
   Eligibility:
- Initial pilot focused on Medicaid clinic population and subsequently the unfunded population
- Developed a stratification process based on ER and hospital utilization



# **Duke Innovation Grant**



Areas of Focus	Process and Infrastructure Changes
Access	Added a NP to improve access
Care Management and Coordination	Added nursing case management and social work to provide care management and coordination  Connected to ED case management program
Self-Management	Developed diabetes and pulmonary self-management programs
Clinical Decision Support System	Developed and implemented quality outcome monitoring methods using PQRS within the electronic medical record
Education	Educated physicians, staff and patients as to the processes and intent of the program
Data Reporting	Developed monthly outcome reporting tools for feedback to physicians and leadership





#### **Results to-Date:**

- In year one, there was a 26% decrease in Emergency Department visits and a 55% decrease in inpatient days
- For Diabetes, the number of patients with HgA1c High values (>9%) decreased 14%
- LDL-C Abnormal values decreased 15%
- For Hypertension, Non-Diabetic, the number of patients with readings within 140/80 parameters improved approximately 13%
- For Asthmatics, the number of patients appropriately receiving corticosteroid/acceptable alternative therapy improved approximately 11%





- 130 Patients Enrolled
- Active Case Management
- Connecting to a Medical Home
- Addressing Social Issues



# **GHS/EMS Partnership**



# Awarded a \$300,000 grant to reduce unnecessary ER and EMS utilization by:

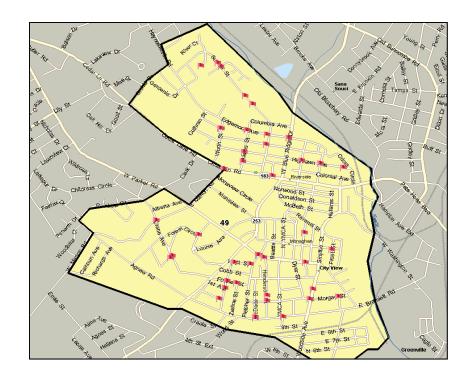
- Creating an innovative nurse triage call center that is currently being used in only two other locations in the US
- Providing care coordination to ER and EMS high utilizers so they receive the right care at the right time and place
- Developing patient-centered medical neighborhoods within the community



# **Community Care Outreach**



Collaboration between GHS, GCEMS, and Greenville City Fire Department to create patient-centered medical neighborhoods within the Greenville Community.



# **Medical Neighborhoods**



- Health System and Safety-net Collaboration
- Providing Access to Care within Communities
- Community Paramedic and Health Worker Models
- Home Health
- Mobile Health Clinic
- Care Management
- Care Coordination

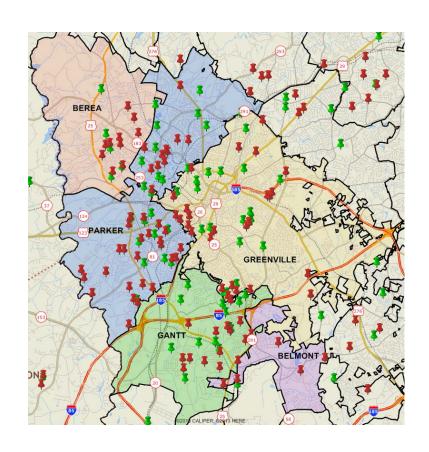




# Patient-Centered Medical Neighborhoods Initiative



- BCBSSC Grant Year Three
- Proviso 33.34
- ED/EMS High Utilizers
- Pilot Neighborhoods:
  - Parker
  - Berea
  - Gantt
  - Belmont
  - Dunean Mills



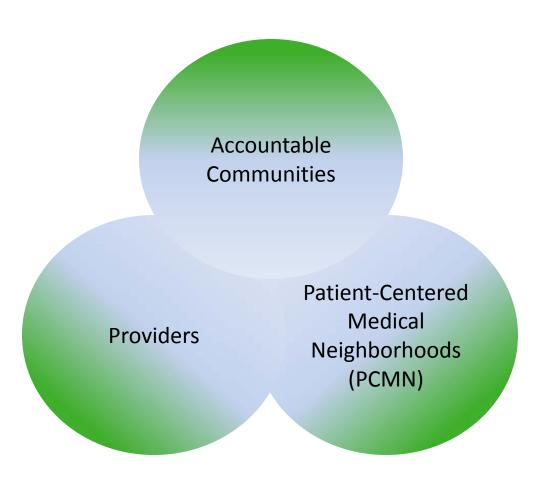
## **Accountable Communities**



- Community-led Innovation
  - Community Volunteer Programs
  - Community Paramedics
  - Community Resources (Faith-Based Organizations, Schools, EMS, Police and Fire Districts)
- Patient Education and Social Determinants
- Population Health Management
- Social Service Providers

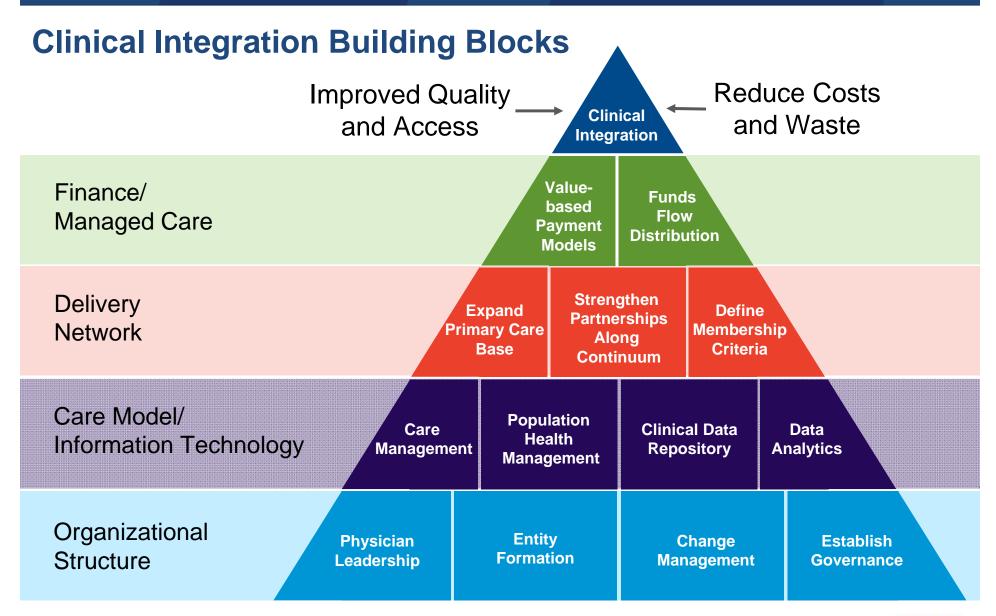














# ((CARE COORDINATION IN STITUTE

# Research & Publications

CER

**Support CCI** 

**Publications** 

**Grants and Contracts** 

### Quality Improvement

Education

Data Driven Change Management

**Predictive Analytics** 

Best Practice Development and Research

Industrial Engineering and Process Improvement

### Care Coordination

**Education and Training** 

Tool Kit Development and Resources

Care Management Technology Tools

**PCMH** 

Patient Engagement/Patient Experience

**Transitions of Care** 

Hospice, Palliative Care

### Health Informatics

**Data Analytics** 

**Provider Scorecards** 

Benchmarking

HIE

# Sophistication

#### Idea Management-Leveraging Analytic Knowledge

Opening vertical knowledge exchange for organizational learning

- Using collective knowledge to: address complex issues, create new knowledge, grow innovation
- Enablers: Cognitive diversity, transparency and convening
  - Processes: Joint sense making and crowd scouring

#### **Experience Management-Leveraging Tacit Knowledge**

Supporting horizontal knowledge sharing for productivity improvement

- Communities of practice
  - Expertise locators
- Team/project learning before, during, after
  - Conversational-based processes

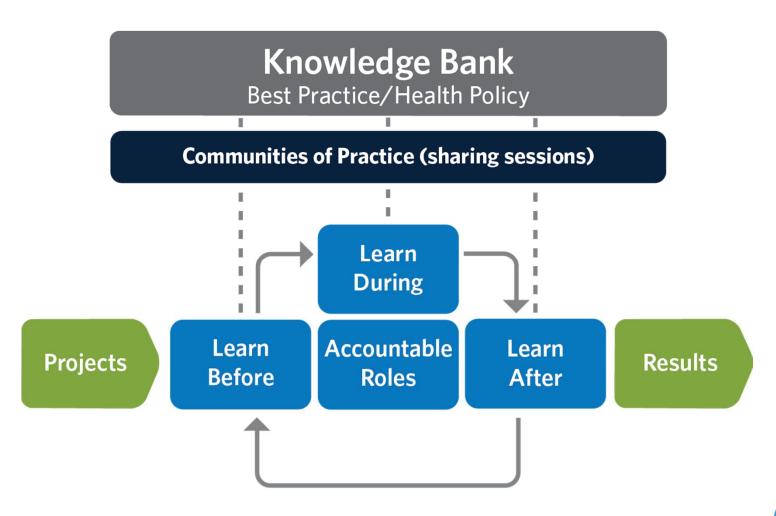
#### Information Management-Leveraging Explicit Knowledge

Enhancing individual learning for increased employee capability

- Capturing documents
- Best practice repositories
- Lessons learned databases



# **Learning Cycle**







ghs.org f B Time





